

Lead Generation Executive

Description

Self-motivated: You can work with a minimum of supervision and be capable of strategically prioritizing multiple tasks in a proactive manner.

Driven: You are a driven team player, collaborator, and relationship builder whose infectious can-do attitude inspires others and encourages great performance in a fast-moving environment.

Passionate: You must be passionate about building software from scratch or integrate changes and updates into existing software.

Logical thinker & problem solver: Requires structured thinking as well as the ability to think outside the box for the best answer.

Written and Verbal communication: Ability to explain something technical or complex to a layperson.

Can-Do Attitude: Thrive in a start-up mentality with a whatever it takes attitude.

Responsibilities

- Lead generation, Lead qualification, Nurturing, and Tracking.
- Data analysis, Data Capture.

Skills

- Excellent oral and written communication skills.
- Good at Lead generation.
- Strong computer skills with a high degree of accuracy.
- Excellent research techniques; adept at using internet search engines.
- Self-motivated with the ability to work well under pressure and meet deadlines.
- Discover and vet new sources of information.
- Strong critical thinking and time management skills.
- Strong at using Tools like LinkedIn, ZoomInfo, BBB and other social networking sites.
- Responsible for Data Mining & Market Research.
- Excellent in MS-excel.

Hiring organization

Delight ERP

Position

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Employment Type

Full-time, Intern

Job Location

SF-48 / 49 / 50, 3rd Floor,
Shreemad Bhavan, Opp. Kanta
Vikas Gruh, Bhaktinagar Main
Road, Rajkot, 360002, Rajkot,
Gujarat, India

Experience

0 – 2 years (Freshers can also
apply)

Working Hours

8.5

Date posted

27th October 2023