

# Delight ERP

Streamline Your Business...



Sales / Service CRM | Production Management | Accounting  
Human Resource Management (HR) | Supply Chain Management (SCM)

 [www.delighterp.com](http://www.delighterp.com)

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## Sales CRM

- ▶ 24X7 Auto Response of Inquiry/Service
- ▶ Figure out the conversation ratio of Marketplaces
- ▶ Direct inquiry feed to the marketplace
- ▶ Boosts Employees' Productivity
- ▶ Save Sales personal expenses
- ▶ Helps to increase around 30% of sales
- ▶ Get a live order system
- ▶ Smart auto lead distribution system
- ▶ Incentive management
- ▶ Dealer/Distributor/Retailer order management
- ▶ Customer management
- ▶ Expense management
- ▶ Payment management



## Service CRM

- ▶ Material management with an onsite report
- ▶ Save travel costs
- ▶ Effortless service assignment
- ▶ Manage after-sales services
- ▶ Get last-date Notification of services
- ▶ Real-time location tracking
- ▶ Contract-based service person management
- ▶ Assign Service and Track service status
- ▶ AMC Management
- ▶ Warranty-based service management
- ▶ Service notifications
- ▶ Service reminders



## Production

- ▶ Control over-production
- ▶ Identify dead stock material
- ▶ Identify bill of material (BOM)
- ▶ Boosts production process
- ▶ Minimize production rejection, loop falls, and wastage
- ▶ Minimize production rejection
- ▶ Reduce wastage with quality control
- ▶ Reduce deadlock in production
- ▶ Decrease the cost of production
- ▶ Maximize use of machinery outcomes
- ▶ Check vendor & operator productivity
- ▶ FIFO / LIFO Based production processing
- ▶ Production landing cost of the material
- ▶ Manage rejection/scrap materials
- ▶ Get process-to-process-wise stock



## Supply Chain Management (SCM)

- ▶ Dealer/Distribution channel management
- ▶ Online order process & tracking system
- ▶ Identify the well-performing dealer/distributor
- ▶ Multiple price list management
- ▶ Assign Specific Production to dealers/distributors
- ▶ Dealers/distributors place orders by application
- ▶ Type of scheme manages management
- ▶ An auto reminder of payment
- ▶ Sales credit limit-wise sales control
- ▶ Generate ABC category-wise reports



## Human Resource Management (HR)

- ▶ Attendance management
- ▶ Staff tracking management
- ▶ Identify employee expenses
- ▶ Leave management
- ▶ Manage end-to-end employee documentation
- ▶ Recruitment management
- ▶ Employee to-do list management
- ▶ Salary history management
- ▶ Incentive management
- ▶ Manage dealer/distributor/retailer orders efficiently
- ▶ Enhance customer management with real-time data
- ▶ Track and manage the employee expenses
- ▶ Payment/Payroll Management



## Accounting

- ▶ Party-wise credit limit management
- ▶ Identify ABC report of customers
- ▶ Inventory management
- ▶ Real-time sales/purchase monitoring system
- ▶ Quotation / Order / Performance / Sales management
- ▶ Identify company product valuation report
- ▶ Purchase Quotation / Order / Performance / Purchase invoice management
- ▶ Identify cancelled/partial/full sale orders & purchase orders
- ▶ Know quotation to dispatch
- ▶ conversation for sales
- ▶ Manage over-purchasing products
- ▶ Get pending reports at sales/purchase orders
- ▶ Get payment cycle data

## Other Ordinary features

- ▶ System generates an audit log report of usage of the system
- ▶ Company data security and privacy are maintained
- ▶ Less data entry by bulk import functions and data copying concept
- ▶ Multiple WhatsApp integrations with multiple-level message
- ▶ Web/ mobile application-based eCommerce platform
- ▶ SMS integration with multiple-level message
- ▶ Transactional mail integration at multiple-levels
- ▶ FedEx/ ShipRocket-based shipping & delivery management
- ▶ Product Warranty & Service Management
- ▶ Machinery and vehicle management
- ▶ Multiple invoice format with multiple settings
- ▶ Support ticket management
- ▶ News & announcement
- ▶ Offer/ scheme management
- ▶ Handles highly concurrency users
- ▶ Application-based notification management

DelightERP is the only company to offer process-to-process manufacturing.

# Why choose our DelightERP

Streamline Your Business...



**Get Free Upgradation**



**Able to help Increase ROI**



**Quick to go Live**



**Able to scale business next level**



**Free Call Support & Training**



**Access with multiple devices**



**Available on Cloud**  
(Anywhere / anytime accessibility)



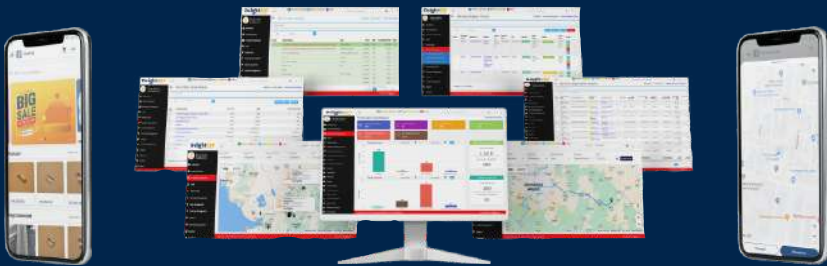
**SaaS-based system**



**By implementing ERP, save your time, money, and manpower energy**



**White labeling available**



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